



### Product Range

Service Overview										
	spam filtering	virus filtering	email hosting	calendars	contacts	shared files	encryption	email archiving	fax to email	email to fax
<b>Gateway</b>	✓	✓								
<b>Mailcore</b>	✓	✓	✓							
<b>MailCore Pro</b>	✓	✓	✓	✓	✓	✓				
<b>Zimbra</b>	✓	✓	✓	✓	✓	✓	✓			
<b>MessageBunker</b>								✓		
<b>Fax</b>									✓	✓
<b>UK Support</b>	Full 2nd and 3rd line support included with all services, at all Partner levels, as well as a full SLA as standard.									

### Gateway - SMTP forwarding

Minimum licence count of 5 users per account for SMTP forwarding. Additional quota used if customers mail server/connect fails and mail is queued - viewable via web. Includes 5GB mail queue storage.

[Price Calc Link \(Control Panel\)](#)

[Product Data link](#)

Users	RRP (monthly)	Gold	Silver	Bronze
5	£12.00 (£2.40 per user/month)	£7.80 (£1.56 per user/month)	£8.40 (£1.68 per user/month)	£10.80 (£2.16 per user/month)
25	£32.00 (£1.28 per user/month)	£20.80 (£0.84 per user/month)	£22.40 (£0.90 per user/month)	£28.80 (£1.16 per user/month)
50	£47.00 (£0.94 per user/month)	£30.55 (£0.61 per user/month)	£32.90 (£0.66 per user/month)	£42.30 (£0.85 per user/month)
100	£67.00 (£0.67 per user/month)	£43.55 (£0.44 per user/month)	£46.90 (£0.47 per user/month)	£60.30 (£0.60 per user/month)
150	£97.00 (£0.65 per user/month)	£63.05 (£0.42 per user/month)	£67.90 (£0.45 per user/month)	£87.30 (£0.58 per user/month)
250	£107.00 (£0.43 per user/month)	£69.55 (£0.28 per user/month)	£74.90 (£0.30 per user/month)	£96.30 (£0.38 per user/month)
500	£207.00 (£0.41 per user/month)	£134.55 (£0.27 per user/month)	£144.90 (£0.29 per user/month)	£186.30 (£0.37 per user/month)

Above table based upon standard charges and Partner Discounts using the online Pricing Calculator and assumes a standard Mail Queue storage allowance of 5GB per account. For specific quotes please refer to the Pricing Calculator.

### Partner Pricing

# Partner Pricing

## MailCore - hosted email

Choice POP3 or IMAP. Anti-Virus filtering optional. Create your own packages with our flexible solution. Please see price calc for specific quotes and all options.

[Price Calc Link \(Control Panel\)](#)

[Product Data link](#)

MailCore hosted email				
	RRP (monthly)	Gold	Silver	Bronze
User account	£0.40			
POP3 Mailbox per Account (incl. Anti-Spam)	£0.10			
IMAP Mailbox option (incl. Anti-Spam)	£0.10			
Anti-Virus (per mailbox)	£0.20			
Additional Quota (per GB)	£1.00			
MailCore Example				
5 mailboxes with POP3, anti-spam, 5GB storage.	£1.90	£1.24	£1.33	£1.71

## MailCore Pro - hosted email and collaboration

Includes email, shared calendars, contacts, files and notes plus 50GB of storage as standard (25GB email storage, 25GB file storage) - along with our Anti-Virus and Anti-Spam filtering plus push to mobile..

[Price Calc Link \(Control Panel\)](#)

[Product Data link](#)

MailCore Pro hosted email				
	RRP (monthly)	Gold	Silver	Bronze
Advanced Mailbox Calendars, Contacts, Files, Notes, 25GB email storage, 25GB file storage	£2.50			
Basic Mailbox 25GB email storage	£1.00			
MailCore Pro Examples				
1 MailCore Pro Advanced mailbox with IMAP, anti-virus, anti-spam, 50GB total storage.	£2.50	£1.63	£1.75	£2.25

Partner Pricing

# Partner Pricing

## Zimbra - hosted email and collaboration

Includes 25GB of storage as standard - along with our Anti-Virus and Anti-Spam filtering plus push to mobile..

[Price Calc Link \(Control Panel\)](#)

[Product Data link](#)

Zimbra				
	RRP (monthly)	Gold	Silver	Bronze
Mailbox - Professional	£3.99	£2.59	£2.79	£3.59

## MessageBunker

Cloud based email archiving and discovery - but also a great email migration platform.

[Price Calc Link \(Control Panel\)](#)

[Product Data link](#)

MessageBunker					
	Free	Standard			
		RRP (monthly)	Gold	Silver	Bronze
Unit charge 1-25 users	Free (up to 2GB and up to 5 mailboxes per customer)	£3.00	£1.95	£2.10	£2.70
26-50 users	n/a	£2.75	£1.79	£1.93	£2.48
51-100 users	n/a	£2.50	£1.63	£1.75	£2.25
100+ users	n/a	£2.00	£1.30	£1.40	£1.80
PST File Import	n/a	£20 set-up fee + £2 per GB of Data			
Data Backups	n/a	On demand - £50 per backup.			
	PST File Import and Data Backup rates <b>not</b> subject to Partner Discount				

Partner Pricing

# Partner Pricing

## Fax

Our fax to email and email to fax platform - now includes UK-wide geographic numbers, number porting (depending upon telco) and outbound faxing.

[Price Calc Link \(Control Panel\)](#)

Fax to email				
	RRP (monthly)	Gold	Silver	Bronze
0871	£0.10	£0.065	£0.07	£0.09
0844	£2.00	£1.30	£1.40	£1.80
Geographic	£3.00	£1.95	£2.10	£2.70
Number Porting (per number. set fee - no discount)		£45.00		
Outbound fax credits <small>(Email to Fax is based upon the purchase of outbound credits. The standard rate in the UK for geographic numbers is one credit per page but varies for other destinations. Details of the varying credit charges for differing destinations can be viewed via your Partner Control Panel.)</small>		<small>5p per credit (Discounted rate - standard Partner discounts do not apply)</small>		

## Partner Discounts

Standard discounts and Partner Level breaks.

Partner Discounts			
	Bronze	Silver	Gold
Min monthly revenue	£25	£100	£500
Standard Discounts	10%	30%	35%

## Charity Discounts

Here at The Very Good Email Company we believe in supporting charity and are delighted to be able to pass on a healthy Charity Discount of 50% of the RRP to our Partners. This discount can be applied to orders for Gateway, MailCore, MailCore Pro and MessageBunker services and are reviewed on a case by case basis. Please do not provide a quotation to your customer until we have confirmed.

Apply the Charity discount to the RRP before applying your Partner Discount. To qualify, the organisation must be a registered charity and proof of status may be required.

Unfortunately we are unable to apply the Charity Discount to Zimbra, or Fax services.

## Partner Pricing

# Partner Pricing

## General

Pricing is calculated and charged monthly, in arrears. At the end of each calendar month, a snapshot is taken of accounts set up, and charging calculated accordingly.

MailCore charges based on capability, rather than actual usage. For example, a MailCore account with capability for 5 POP3 mailboxes and 100MB of quota is charged as such, regardless of the usage levels of that account at the time the charges are calculated. Accounts with a 'Suspended' status will also be included.

MailCore Pro and Zimbra charges are based upon number of mailboxes used.

Due to the difficulty in accurately measuring user counts for SMTP forwarding services, each month an exception report will be produced showing the accounts where The Very Good Email Company reports indicate the client's usage exceeds the number of users configured on the system. The reseller will be responsible for contacting their end-user and arranging for an increase in the number of licensed users to bring them in-line with the actual usage levels. The Very Good Email Company reserve the right to increase the user count for such accounts in subsequent months and charge the reseller accordingly.

For ultimate flexibility, pricing is broken down onto a component level, allowing customers to create their own 'packages', and vary them on a per-client basis as they see fit. All prices monthly, excluding VAT.

## Mailcore vs. MailCore Pro

**MailCore** is the ideal mail platform for large-scale email deployments: Internet Service Providers and larger organisations.

**MailCore Pro** hosted email and collaboration fits neatly price-wise between MailCore and Zimbra and is our recommended email and collaboration platform for small to medium enterprises where Zimbra is not the only specified solution.

Available in fully featured 'advanced', or 'basic' versions without the collaboration features, to enable Partners to mix and match for specific customer requirements.



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**Partner Pricing**