

Requirement

HJS Essentia Ltd was formed to provide exceptional, proactive, Information Communications Technology (ICT) services to a wide range of customers - specialising in providing services and support for small to medium sized businesses in the south of England.

Their portfolio comprises;

- consultation through to post installation support of client/server network systems based on Microsoft technologies
- business telephony systems using Nortel and Cisco hardware
- cellular mobile services, WAN and other associated connectivity services
- complete document management solutions

"Our customers don't want to be playing with their ICT needs - they just want them to work in a quick, reliable and secure way - that's what we do for them."



Solution

HJS Essentia wanted an outsourced anti-spam and anti-virus solution that could be branded as their own. After some research it was found that The Very Good Email Company provided the best fit to their needs with a service that represents an excellent price/performance offering.

As a partner HJS Essentia have access to the full Very Good Email Company portfolio of services, a dedicated control panel and support tools.

The Very Good Email Company Partner Programme provides the opportunity to re-brand our services as your own, from billing down to the domain names used. All management is done on-line and all set-ups are instant. There is even an API for integration into a partners web site or provisioning systems.

Result

HJS Essentia has found that The Very Good Email Company provide very good, friendly, customer support, and feel that the company is truly looking after their customers mail.

As well as the intended task of keeping spam away from the inbox, they appreciate a 'heads-up' when something is not quite going right - perhaps a customer has been infected by a mass mailer - The Very Good Email Company notify their partners so that they can get to the source of the problem quickly before it becomes a disaster.

"The Very Good Email Company are our mail specialists - before mail gets to our clients servers and after it has left, with the help of The Very Good Email Company we are still looking after it."

Kevin Tilyard, Technical Director,
HJS Essentia

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